

# Investing in life changing science

#### Proactive One2One Biotech Forum Jonathan Tobin, PhD, Managing Director June 2020

Image: Artios labs, Cambridge UK

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# Arix overview

- ✓ Listed biotech venture capital company (LSE:ARIX)
- ✓ Diverse portfolio of disruptive, high growth potential biotech companies
- ✓ Maturing portfolio reaching key milestones and value inflection points
- ✓ Experienced, transatlantic team with deep scientific and industry expertise

# **Financial snapshot**

- NAV: £202m (149p per share) at 31 December 2019
- Gross Portfolio Value:
  - 31 Dec 19: £149m plus £5m of cash realisations
  - 31 May 20: £198m\* plus £13m of cash realisations
  - 19% IRR to date (realised and unrealised)
- £55m cash at 31 December 2019
  - £12m invested YTD
  - £8m realised YTD
- Significantly reduced cost base following recent management changes

# £200mCumulative Cost: £149m£200mValue (Realised and Unrealised): £211m



\* 31 December 2019 valuation adjusted for (i) cash flows and foreign exchange movements; and (ii) public companies marked to market at 31 May 2020

ARIXBIOSCIENCE.COM

## Investment strategy

#### Our focus



#### High impact innovation

Invest in breakthrough therapies, which have the potential to revolutionise patient outcomes



#### Source globally

Unconstrained: leverage wide network and hunt for the best ideas



#### Therapeutics focus

Novel therapeutics with first or best in class approach



#### Early to late stage venture

Flexible to the point of entry, guided by the quality of the opportunity

#### Our approach

- Hands on investors; board members of private portfolio companies, adding value via networks and expertise
- Thorough due diligence for new and follow on opportunities; investing in approximately 1 for every 90 companies seen
- Limit risk by investing small amounts early; investments tranched to pre agreed milestones.



# Experienced team with track record of value creation

Deep scientific, medical, operational and commercial expertise

Transatlantic presence providing unique exposure to global opportunities & networks

Global strategic partnerships provide additional diligence capabilities and resources





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ARIX



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**John Cassidy, PhD** Principal



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# Our portfolio is broad to ensure resilience through market cycles



#### Portfolio split by value. Gross Portfolio Value of £198m at 31 May 2020

ARIX

# Portfolio spans four therapy areas where there is a huge need for new treatments



#### Gross Portfolio Value of £198m



Spearheading Immunotherapies with Tri-specific T cell Activating Construct (TriTAC) platform

â		Stares Car
TriTAC	Bi-specific Antibody	2:1 Bi-specific Antibody
~50 kD	~150 kD	~200 kD

Harpoon's TriTAC technology offers distinct advantages over established bispecific T-cell engagers (BiTEs)

TriTACs are designed to have an extended serum half-life and be about one-third the size of a monoclonal antibody.

Potential to significantly improve treatment options for patients as an "off-the-shelf" therapy.



Therapeutic area Oncology **Development stage** Phase 1/2 Funding stage NASDAQ **Arix ownership** Value: £38.7m, (+ £10.8m realised) Original cost: £19.2m IRR: 62% Ownership (fully committed): 8.8%

# Key comps Micromet acquired by Amgen for \$1.2bn Micromet Amgen for \$2.2bn Endocyte acquired by Novartis for \$2.1bn



#### Defining next generation DDR medicines

#### Inhibiting DNA repair can lead to selective killing of cancer cells



Therapeutic area Oncology **Development stage Pre-clinical** Funding stage Series B **Arix ownership** Value: £15.3m Cost: £13.9m IRR: 6% Ownership (fully committed): 12.4%

#### Key comps

AstraZene

Tesaro: \$5.1bn acquisition by GSK





KUDES

KuDOS: \$210m acquisition by AZN

Artios has the potential to deliver precision medicines for treating cancers with high unmet need and provide novel, life-extending therapies without the risk of major side-effects.

# **VELOS**BIO

First in class antibody-drug conjugates and bispecific antibody programmes

#### Challenge

- Limited numbers of novel tumour antigen targets to target liquid and solid cancers with new mechanisms.
- Lack of clinically validated novel targets has restricted in the breadth of tumours that can be treated, and the extent of their efficacy.

#### Approach

- Velos have the first-in-class Antibody Drug Conjugate (ADC), which shows impressive clinical activity in relapsed and refractory non-Hodgkin lymphoma patients, and a high rate of durable responses.
- Second generation compound for solid tumours in development.

#### Impact

- Better and more durable efficacy in patients resistant to all available lines of therapy.
- Potential to expand the use of the drug into solid tumours, including lung and ovarian tumours.

#### Therapeutic area

Oncology

#### **Development stage**

Phase 1

#### Funding stage

 $\operatorname{Series} \mathsf{A}$ 

#### Arix ownership

Value: £9.4m

Cost: £8.6m

IRR: 9%

Ownership (fully committed): 11.3%

### Key comps

Daiichi Sankyo sold global rights for Enhertu to AstraZeneca for \$1.35bn upfront and \$5.55bn in milestones.



Seattle Genetics readout positive Phase 3 data in March 2019. Its market cap has grown from

c.\$12bn to c.\$27bn.





Developing novel treatments for rare hemoglobinopathies

People with haemoglobinopathies produce faulty haemoglobin (Hb) which results in unhealthy red blood cells (RBCs) and ultimately organ damage and reduced life expectancy.

Imara has developed IMR-687, a once-daily, oral PDE9 inhibitor that targets both the red and white blood cells.

Imara's drug aims to increase HbF expression in patients with SCD. HbF replaces diseased Hb, and in turn improves the health of RBCs. Inhibiting PDE9 may also reduce inflammation in blood vessels due to white blood cell activation.



Blood Flow with Normal Cells





Therapeutic area Genetic diseases Development stage Phase 2 Funding stage NASDAQ Arix ownership Value: £42.1m Cost: £13.8m IRR: 214% Ownership (fully committed): 9.0%

#### Key comps

Global Blood Therapeutics (GBT) . Current market cap of \$4bn. Revenue forecast of \$1.6bn in 2024 (Evaluate Pharma)



Novartis' SCD Drug has a revenue forecast of \$360m in 2024 (Evaluate Pharma).

**U** NOVARTIS

# Summary and Outlook

Artios labs, Cambridge UK

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# Broad and rich clinical pipeline; multiple trials across portfolio

With a further 25+ preclinical programmes across the portfolio

Phase 1		Phase 2		Phase 3			
AUTO1: adult ALL	Autelus	HPN536: ovarian cancer & solid tumours	HARPOON	AU-011: Ocular melanoma	aura	ACCUTE NSTI	
AUTO1: pediatric ALL	Autelus	HPN424: prostate cancer	HARPOON	IMR-687: Sickle Cell Disease	€jimara	REAKT Acute Kidney Injury	Atox Bio Munder a Minde Care
AUTO3: DLBCL	Autelus	VLS-101: Hematological Cancers		AOC3 (BI): Diabetic retinopathy	pharmaxis	SURE 3 complicated IAI	<b><i>CITERUM</i></b>
AUTO4: peripheral T Cell Lymphoma	Autelus	LOX-oral: cancer	pharmaxis	APX001 Invasive Candidiasis	amplyx	SURE 2 complicated UTI	<b><sup>CI</sup>TERUM</b>
AUTO6: neuroblastoma	Autelus	LOXL-2: NASH/fibrosis	pharmaxis	APX001: Candida auris	amplyx	SURE 1 uncomplicated UTI	<b><i>CITERUM</i></b>
HPN217: Multiple myeloma	HARPOON	MAU868: BKV-associated hemorrhagic cystitis	amplyx	APX001: Invasive Aspergillosis	amplyx		
IMR-687: TDT β-thalassemia	<b>∳</b> imara	MAU868: BKV-associated nephropathy	amplyx				
IMR-687: NTDT <b>β</b> -thalassemia	€jimara						

Oncology 🔴 Genetic diseases 🕒 Immunology 🔵 Anti-infectives

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# Multiple near term value creating readouts

## 1H 2020

SURE 1 (uncomplicated UTI) Ph 3 data	<b>GITERUM</b>	
SURE 2 (complicated UTI) Ph 3 data	<b>FITERUM</b>	×
ACCUTE (NSTI) Ph 3 data		
AU-011 (Ocular melanoma) updated Ph 2 data	aura	~
HPN424 (prostate cancer) Ph 1 data	HARPOON	✓
AUTO1 (Adult ALL) Ph 1 long term follow up	Autelus	
AUTO3 (DLBCL) interim Ph 1 data	Autelus	✓
Systemic LOX (cancer) Ph 1b data	pharmaxis	✓

## 2H 2020

IMR-687 (SCD) Ph 2a data	<b>∲</b> imara
APX001 (Invasive Candidiasis) updated Ph 2 data	amplyx
AOC3 (Diabetic retinopathy) Ph 2 data	pharmaxis
VLS-101 (haematological cancers) Ph 1 data	
HPN536 ovarian and pancreatic cancer Ph 1 data	HARPOON
AUTO3 full Ph 1 DLBCL data	Autèlus
AUTO1 long term follow up Ph 1 data in adult ALL	Autelus
Кеу	

# Strong M&A activity continues in public and private markets



NASDAQ Biotech Index has outperformed during the pandemic



## Summary

- $\checkmark$  Public market access to biotech ventures
- ✓ Diverse portfolio of disruptive, high growth potential biotech companies
- Maturing portfolio reaching key milestones
- ✓ Experienced team with track record of value creation



Autolus labs, London, UK